

**Elizabeth Odell**  
**Shareholder**  
**Beatty & Wozniak, P.C.**  
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*"Working in the oil and gas industry is similar to living in a small town. You develop relationships with the people you've dealt with over the years, and you understand the importance of negotiating fairly and ethically at all times. I like that the people at Beatty & Wozniak place value on maintaining high personal standards for the work they do both in the energy industry and the communities they live in."*



### **Industries**

- Exploration and Production
- Natural Resources

### **Practice Areas**

- Oil and Gas Title
- Due Diligence
- Transactional

### **Admissions**

- State of Colorado

### **Education**

- University of Denver College of Law, J.D., 1988
- Colorado State University, B.S., 1981

### **Professional Activities**

- Honored as one of Denver Business Journal's "Top Women in Energy" for 2015
- Colorado Bar Association
- First Judicial District Bar Association
- Denver Association of Oil and Gas Title Lawyers
- Denver Association of Petroleum Landmen
- Denver Petroleum Club
- North Dakota Petroleum Council
- Rocky Mountain Mineral Law Foundation

### **Speeches and Publications**

- Contributor to The Rocky Mountain Landman, the Newsletter of the Denver

### **Overview**

Betsy joined Beatty & Wozniak in 2007 and adds over 30 years' experience in the energy industry, as both a landman and an attorney for major oil and gas companies.

Working as a field landman in the early 1980's inspired her to further her knowledge of the industry and attend law school, during which time she also worked for Amoco Production Company. After graduation, she joined Amoco's land department, where she concentrated on lease acquisitions, due diligence, and contract negotiations.

At Beatty & Wozniak, Betsy focuses on determining surface, minerals and leasehold ownership on federal, state and private lands, conducting due diligence reviews, negotiation of industry deals and advising her clients on maximizing development of resources within the regulatory framework. Her experience "piecing together stories from dusty old books" and learning the history of the land is also buoyed by her knowledge of many different levels of the energy industry and a common-sense approach to what is needed by clients to accomplish their business goals.

### **SELECT EXPERIENCE**

#### **Transactional**

- Advised clients in acquisitions of extensive property portfolios, including leasehold and wellbore assets.
- Drafted new development agreement between two major oil and gas companies covering over 100,000 acres and more than 350 wells in a highly productive area.

- Provided consultation to foreign company regarding legal and land issues and advised in the client's initial and continuing oil and gas exploration projects in the United States.

#### **Title/Due Diligence**

- Directed team of attorneys and other professionals on extensive title project resulting in ownership opinions for drilling and development purposes.
- Managed due diligence efforts on multiple projects for client's acquisition of leasehold interests as well as its acquisition of producing properties in multi-state area.

Association of Petroleum Landmen

- Contributor to the Beatty & Wozniak, P.C. Energy News Alert
- *The Effect of Farmout Contracts on Title*, PBLA Takeoff, the Permian Basin Landman's Association Newsletter, March 2012